

SUMMARY OF KEY PRODUCTION, SALES VOLUMES AND SELLING PRICES DATA

<i>Production, tonnes</i>	<i>Q4 2017</i>	<i>Q3 2017</i>	<i>Change, %</i>	<i>2017</i>	<i>2016</i>	<i>Change, %</i>
<i>Crude Steel (Russian Steel)</i>	3012107	2943903	2.00%	11651166	11630333	0.00%
<i>Hot metal (Russian Steel)</i>	2343386	2231663	5.00%	9157526	9317516	(2%)
<i>Sales volumes, tonnes</i>	<i>Q4 2017</i>	<i>Q3 2017</i>	<i>Change, %</i>	<i>2017</i>	<i>2016</i>	<i>Change, %</i>
<i>Coking coal concentrate</i>	827609	914737	(10%)	3280122	4146803	(21%)
<i>Iron ore pellets</i>	3297251	2376621	39.00%	11133219	10842369	3.00%
<i>Iron ore concentrate</i>	1136650	1075091	6.00%	4251044	4103389	4.00%
<i>Total steel products (Consolidated)</i>	2784373	2855071	(2%)	10919346	10671897	2.00%
<i>Total steel products (Russian Steel)</i>	2792509	2867465	(3%)	10959216	10714890	2.00%