

Consolidated figures		YTD '13	Q3 '13	Q2 '13	Q1 '13	y-on-y YTD%	y-on-y Q3%	2012	Q4 '12	YTD '12	Q3 '12	Q2 '12	Q1 '12
Revenues and other income													
Germany (incl. discontinued operations)		2.362	799	803	760	-4.6%	-4.8%	3.404	929	2.475	839	842	794
Belgium		547	181	183	183	-8.7%	-10%	804	205	599	201	207	191
Rest of World ¹		-	-	-	-	-100%	-100%	247	74	173	52	61	60
Other (incl. eliminations)		31	10	11	10	n.m.	n.m.	(84)	(12)	(72)	(19)	(28)	(25)
Mobile International (incl. discontinued operations)		2.940	990	997	953	-7.4%	-7.7%	4.371	1.196	3.175	1.073	1.082	1.020
Consumer Mobile		1.157	375	389	393	-11%	-11%	1.707	414	1.293	422	444	427
Consumer Residential		1.470	489	480	501	7.1%	7.0%	1.852	480	1.372	457	457	458
Business		2.053	646	706	701	-7.0%	-9.0%	2.956	748	2.208	710	752	746
NetCo		1.773	583	587	603	-7.7%	-6.1%	2.621	701	1.920	621	635	664
Other (incl. eliminations)		(1.572)	(513)	(526)	(533)	-0.8%	-1.7%	(2.133)	(549)	(1.584)	(522)	(530)	(532)
Dutch Telco business		4.881	1.580	1.636	1.665	-6.3%	-6.4%	7.003	1.794	5.209	1.688	1.758	1.763
IT Solutions ²		467	146	164	157	-33%	-11%	862	170	692	164	231	297
Other gains and losses, eliminations		(193)	(65)	(65)	(63)	-21%	-17%	(333)	(89)	(244)	(78)	(82)	(84)
The Netherlands		5.155	1.661	1.735	1.759	-8.9%	-6.4%	7.532	1.875	5.657	1.774	1.907	1.976
iBasis		737	248	247	242	-5.5%	-6.1%	1.035	255	780	264	261	255
Other activities		61	22	18	21	8.9%	16%	76	20	56	19	18	19
Intercompany revenues		(194)	(68)	(62)	(64)	-17%	-14%	(306)	(72)	(234)	(79)	(76)	(79)
Total revenues and other income (incl. discontinued operations)		8.699	2.853	2.935	2.911	-7.8%	-6.5%	12.708	3.274	9.434	3.051	3.192	3.191
<i>Of which discontinued operations</i>		2.288	773	779	736	-3.0%	-3.4%	3.250	891	2.359	800	802	757
Total revenues and other income from continuing operations		6.411	2.080	2.156	2.175	-9.4%	-7.6%	9.458	2.383	7.075	2.251	2.390	2.434

¹ As of Q1 2013, Rest of World ceased to report separately

² Impacted by sale of Getronics International on 1 May 2012

Consolidated figures		YTD '13	Q3 '13	Q2 '13	Q1 '13	y-on-y YTD%	y-on-y Q3%	2012	Q4 '12	YTD '12	Q3 '12	Q2 '12	Q1 '12
of which: Revenues													
Germany (incl. discontinued operations)		2.360	799	802	759	-3.4%	-4.1%	3.255	813	2.442	833	815	794
Belgium		546	180	183	183	-8.8%	-11%	804	205	599	202	206	191
Rest of World ¹		-	-	-	-	-100%	-100%	212	39	173	52	61	60
Other (incl. eliminations)		32	11	11	10	n.m.	n.m.	(85)	(13)	(72)	(19)	(27)	(26)
Mobile International (incl. discontinued operations)		2.938	990	996	952	-6.5%	-7.3%	4.186	1.044	3.142	1.068	1.055	1.019
Consumer Mobile		1.157	375	389	393	-11%	-11%	1.707	412	1.295	423	445	427
Consumer Residential		1.470	489	480	501	7.1%	7.0%	1.852	480	1.372	457	457	458
Business		2.025	646	683	696	-8.3%	-9.0%	2.956	748	2.208	710	752	746
NetCo		1.770	583	587	600	-6.1%	-5.8%	2.519	635	1.884	619	633	632
Other (incl. eliminations)		(1.572)	(513)	(526)	(533)	-0.8%	-1.5%	(2.132)	(548)	(1.584)	(521)	(532)	(531)
Dutch Telco business		4.850	1.580	1.613	1.657	-6.3%	-6.4%	6.902	1.727	5.175	1.688	1.755	1.732
IT Solutions ²		470	146	167	157	-31%	-11%	852	168	684	164	223	297
Other gains and losses, eliminations		(193)	(65)	(65)	(63)	-21%	-18%	(334)	(89)	(245)	(79)	(81)	(85)
The Netherlands		5.127	1.661	1.715	1.751	-8.7%	-6.3%	7.420	1.806	5.614	1.773	1.897	1.944
iBasis		737	248	247	242	-5.5%	-6.1%	1.035	255	780	264	261	255
Wireless services		1.011	326	341	344	-11%	-12%	1.491	357	1.134	369	390	375
Mobile Wholesale		128	43	42	43	0.0%	0.0%	170	42	128	43	43	42
Other (incl. intercompany)		18	6	6	6	-45%	-45%	46	13	33	11	12	10
Consumer Mobile		1.157	375	389	393	-11%	-11%	1.707	412	1.295	423	445	427
Voice wireline		245	76	80	89	-22%	-22%	407	94	313	98	104	111
Internet wireline		741	244	242	255	1.5%	0.8%	974	244	730	242	244	244
TV		172	60	56	56	17%	18%	200	53	147	51	48	48
Other (incl. intercompany)		312	109	102	101	71%	65%	271	89	182	66	61	55
Consumer Residential		1.470	489	480	501	7.1%	7.0%	1.852	480	1.372	457	457	458
Voice & Internet wireline		599	193	197	209	-10%	-9.4%	880	211	669	213	223	233
Data network services		276	90	92	94	-3.5%	-6.3%	379	93	286	96	94	96
Wireless services		676	220	226	230	-6.8%	-4.8%	954	229	725	231	255	239
Other (incl. intercompany)		474	143	168	163	-10%	-16%	743	215	528	170	180	178
Business		2.025	646	683	696	-8.3%	-9.0%	2.956	748	2.208	710	752	746
The Netherlands		470	146	167	157	-8.9%	-10%	684	168	516	163	184	169
International		-	-	-	-	-100%	n.m.	174	-	174	-	42	132
Eliminations		-	-	-	-	-100%	-100%	(6)	-	(6)	1	(3)	(4)
IT Solutions²		470	146	167	157	-31%	-11%	852	168	684	164	223	297
Other activities		61	22	18	21	13%	22%	74	20	54	18	17	19
Intercompany revenues		(194)	(68)	(62)	(64)	-17%	-14%	(306)	(72)	(234)	(79)	(76)	(79)
Total revenues (incl. discontinued operations)		8.669	2.853	2.914	2.902	-7.3%	-6.3%	12.409	3.053	9.356	3.044	3.154	3.158
<i>Of which discontinued operations</i>		2.285	772	779	734	-1.8%	-2.8%	3.101	775	2.326	794	776	756
Total revenues from continuing operations		6.384	2.081	2.135	2.168	-9.2%	-7.5%	9.308	2.278	7.030	2.250	2.378	2.402

¹ As of Q1 2013, Rest of World ceased to report separately

² Impacted by sale of Getronics International on 1 May 2012

Consolidated figures		YTD '13	Q3 '13	Q2 '13	Q1 '13	y-on-y YTD%	y-on-y Q3%	2012	Q4 '12	YTD '12	Q3 '12	Q2 '12	Q1 '12
of which: External revenues													
Germany (incl. discontinued operations)		2.346	794	798	754	-1.4%	-2.1%	3.173	794	2.379	811	795	773
Belgium		541	179	181	181	-4.4%	-9.1%	768	202	566	197	190	179
Rest of World ¹		-	-	-	-	-100%	-100%	214	41	173	51	62	60
Other (incl. eliminations)		38	13	12	13	>100%	>100%	-	(1)	1	1	-	-
Mobile International (incl. discontinued operations)		2.925	986	991	948	-6.2%	-7.0%	4.155	1.036	3.119	1.060	1.047	1.012
Consumer Mobile		1.102	358	370	374	-9.9%	-10%	1.611	388	1.223	398	420	405
Consumer Residential		1.378	457	451	470	7.6%	7.0%	1.730	449	1.281	427	427	427
Business		1.922	615	648	659	-8.2%	-8.8%	2.799	706	2.093	674	713	706
NetCo		373	124	119	130	-16%	-16%	582	139	443	147	149	147
Other (incl. eliminations)		3	2	1	-	>100%	100%	-	(1)	1	1	-	-
Dutch Telco business		4.778	1.556	1.589	1.633	-5.2%	-5.5%	6.722	1.681	5.041	1.647	1.709	1.685
IT Solutions ²		319	94	117	108	-39%	-16%	638	111	527	112	172	243
Other gains and losses, eliminations		1	1	-	-	n.m.	n.m.	1	2	(1)	(1)	-	-
The Netherlands		5.098	1.651	1.706	1.741	-8.4%	-6.1%	7.361	1.794	5.567	1.758	1.881	1.928
iBasis		586	196	198	192	-4.9%	-5.3%	820	204	616	207	210	199
Other activities		60	20	19	21	11%	5.3%	73	19	54	19	16	19
Total external revenues (incl. discontinued operations)		8.669	2.853	2.914	2.902	-7.3%	-6.3%	12.409	3.053	9.356	3.044	3.154	3.158
<i>Of which discontinued operations</i>		2.285	772	779	734	-1.8%	-2.8%	3.101	775	2.326	794	776	756
Total external revenues from continuing operations		6.384	2.081	2.135	2.168	-9.2%	-7.5%	9.308	2.278	7.030	2.250	2.378	2.402

¹ As of Q1 2013, Rest of World ceased to report separately

² Impacted by sale of Getronics International on 1 May 2012